## Message Text

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INFO OCT-01 AF-10 ARA-10 EA-07 EUR-12 NEA-10 IO-13 ISO-00 SIG-01 MMO-01 EB-07 AID-05 TRSE-00 OIC-02 CIAE-00 INR-07 NSAE-00 SSO-00 INRE-00 OMB-01 PM-04 NSC-05 SP-02 SS-15 NSCE-00 PRS-01 IGA-02 COME-00 DODE-00 /119 R

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AF:LWHITE NEA:RPRICKETT IO/UNA:JTEFFT

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FM SECSTATE WASHDC

TO AMEMBASSY ALGIERS IMMEDIATE IMMEDIATE

AMEMBASSY BOGOTA IMMEDIATE

AMEMBASSY CARACAS IMMEDIATE

AMEMBASSY FREETOWN IMMEDIATE

AMEMBASSY ISLAMABAD IMMEDIATE

AMEMBASSY KINSHASA IMMEDIATE

AMEMBASSY LAGOS IMMEDIATE

AMEMBASSY MEXICO IMMEDIATE

AMEMBASSY TEHRAN IMMEDIATE

AMEMBASSY TOKYO IMMEDIATE

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AMEMBASSY BRUSSELS IMMEDIATE

INFO AMEMBASSY ADDIS ABABA IMMEDIATE

AMEMBASSY ATHENS

AMEMBASSY BELGRADE

AMEMBASSY BRASILIA

AMEMBASSY BUENOS AIRES

AMEMBASSY COPENHAGEN

AMEMBASSY DACCA

AMEMBASSY DAMASCUS

AMEMBASSY LIBREVILLE

AMEMBASSY LIMA

AMEMBASSY KUALA LUMPUR

AMEMBASSY KINGSTON

AMEMBASSY KIGALI

AMEMBASSY LA PAZ

AMEMBASSY KHARTOUM

AMEMBASSY LISBON

AMEMBASSY LOME

AMEMBASSY KABUL

AMEMBASSY MOGADISCIO

AMEMBASSY MOSCOW

AMEMBASSY NOUAKCHOTT

AMEMBASSY MANILA

AMEMBASSY NAIROBI

AMEMBASSY OUAGADOUGOU

AMEMBASSY PRAGUE

AMEMBASSY QUITO

AMEMBASSY SANA

AMEMBASSY SOFIA

AMEMBASSY TUNIS

AMEMBASSY WARSAW

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USLO PEKING AMEMBASSY WELLINGTON

AMEMBASSY VIENNA

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PARIS ALSO FOR OECD, BRUSSELS FOR USEEC INFO

E.O. 11652: GDS

TAGS: EGEN, EINV, UN, ECOSOC

SUBJECT: SUBJECT INTERNATIONAL AGREEMENT ON ILLICIT PAYMENTS

REF: (A) STATE 124534; (B) STATE 141773

1. HOST GOVERNMENTS OF ACTION ADDRESSEES ARE MEMBERS OR ACTIVE "PARTICIPANTS/OBSERVERS" IN ECOSOC INTERGOVERNMENTAL WORKING GROUP ON PROBLEM OF CORRUPT PRACTICES. INFO ADDRESSEES NOT MISSIONS TO INTERNATIONAL ORGANIZATIONS ARE IN OTHER MEMBER COUNTRIES OF ECOSOC. THIS MESSAGE ASKS ACTION ADDRESSEES TO MAKE FURTHER REPRESENTATIONS ON CORRUPT PRACTICES ISSUES IN TIME FOR JUNE 27 MEETING OF WORKING GROUP IN GENEVA. INFO ADDRESSEES SHOULD NOTE INFORMATION PROVIDED HERE IN PREPARATION FOR INSTRUCTIONS SEPTEL WITHIN NEXT FEW DAYS FOR REPRESENTATIONS DIRECTED AT GENEVA ECOSOC MEETING (JULY 6-AUGUST 5). IN VIEW OF LESSER FAMILIARITY WITH ILLICIT PAYMENTS PROBLEM OF MANY ECOSOC MEMBER

STATES NOT ON WORKING GROUP, SEPTEL INSTRUCTIONS WILL CONTAIN TALKING POINTS AND BACKGROUND PAPER IN ENGLISH, SPANISH AND FRENCH.

2. REFTEL (A) REPORTS STRONG PERSONAL INTEREST OF PRESIDENT CARTER IN THIS ISSUE AND SUPPORT GIVEN TO U.S. INITIATIVE AT THE LONDON SUMMIT. ECOSOC INTERGOVERNMENTAL WORKING GROUP ON PROBLEM OF CORRUPT PRACTICES ESTABLISHED BY ECOSOC RESOLUTION 2041 LAST SUMMER WILL HOLD CONFIDENTIAL

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ITS FINAL MEETING IN GENEVA JUNE 27 TO PREPARE REPORT TO BE SENT TO ECOSOC FOR CONSIDERATION AT ITS SUMMER SESSION. ECOSOC, WHICH IS EXPECTED TO TAKE UP ITEM TOWARD THE END OF JULY, WILL DECIDE WHAT ACTION TO TAKE ON WORKING GROUP REPORT.

- 3. U.S. OBJECTIVE IS TO EXPEDITE INTERNATIONAL ACTION TO DETER AND PUNISH BRIBERY OF PUBLIC OFFICIALS IN CONNECTION WITH IN-TERNATIONAL TRADE AND INVESTMENT. WE ARE ASKING ECOSOC (A) TO CONVENE A DIPLOMATIC CONFERENCE IN 1978 TO NEGOTIATE THE TEXT OF AN INTERNATIONAL AGREEMENT TO THIS END AND (B) TO GIVE THE WORKING GROUP A CLEAR MANDATE TO DO THE PREPARATORY WORK FOR SUCH A DIPLOMATIC CONVERENCE. WE ARE ALSO ASKING THAT THE WORKING GROUP BE EXPANDED SO THAT ALL ECOSOC MEMBERS WHO WISH TO DO SO CAN PARTICIPATE. WE CAN EXPECT GENERAL EXPRESSIONS OF SUPPORT FOR BROAD U.S. OBJECTIVES AND CONSIDERABLE RESISTANCE TO ACTUAL PROGRESS FROM A NUMBER OF COUNTRIES. UP TO NOW WE HAVE HAD STRONG SUPPORT OF A FEW LDCS, SUCH AS IRAN, VARYING DEGREES OF HESITATION OR RESISTANCE FROM INDUSTRIAL COUNTRIES. AND STRONG RESISTANCE FROM A FEW LDCS SUCH AS MEXICO. MAIN TACTIC OF LDC OPPONENTS HAS BEEN TO ARGUE THAT ILLICIT PAYMENTS SHOULD BE TAKEN UP AS PART OF THE GENERAL WORK ON A CODE OF CONDUCT FOR TNCS. AFRICAN DELS, HOWEVER, HAVE RECENTLY TAKEN INTEREST IN PAYMENTS ISSUE BECAUSE THEY WISH TO USE IT AS VEHICLE FOR RESTRICTING ECONOMIC COOPERATION WITH MINORITY REGIMES OF SOUTHERN AFRICA. SOCIALIST BLOC HAS BEEN NEGATIVE AND HAS NOT PARTI-CIPATED IN WORKING GROUP. ACCORDINGLY, STRONG AND PERSISTENT DIPLOMATIC EFFORTS WILL BE NECESSARY TO ACHIEVE U.S. AND PRESI-DENT CARTER'S OBJECTIVES ON THIS ISSUE.
- 4. DEPT ASKS ACTION POSTS TO BRING U.S. DRAFTE RESOLUTION TO ATTENTION SENIOR OFFICIALS HOST GOVERNMENT AND SEEK TO OBTAIN INSTRUCTIONS TO THEIR WORKING GROUP DELS GIVING FIRM SUPPORT FOR WORKING GROUP ACTION RECOMMENDING BASIC ELEMENTS OF U.S. CONFIDENTIAL

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RESOLUTION, I.E. (1) DECISION IN PRINCIPLE THAT THERE SHOULD BE CONCLUDED AN INTERNATIONAL AGREEMENT ON ILLICIT PAYMENTS; (2) ECOSOC DECISION NOW TO CONVENE DIPLOMATIC CONFERENCE FOR THAT PURPOSE; (3) THAT DIPLOMATIC CONFERENCE SHOULD MEET IN

1978; (4) THAT ECOSOC WORKING GROUP BE CONTINUED TO DO PRE-PARATORY WORK WITH (A) CLEAR MANDATE TO DRAFT INTERNATIONAL AGREE-MENT AND (B) EXPANDED MEMBERSHIP.

- 5. POSTS SHOULD TAILOR PRESENTATION TO LOCAL CIRCUMSTANCES. SUBSTANTIAL CONSULTATION HAS ALREADY TAKEN PLACE WITH OECD INDUSTRIAL COUNTRIES PARTICIPATING IN ECOSOC WORKING GROUP. WE BELIEVE THAT SPECIAL EFFORTS SHOULD PARTICULARLY BE MADE BY ALGIERS, LAGOS, FREETOWN, KINSHASA, ISLAMABAD, MEXICO, CARACAS, AND BOGOTA TO OBTAIN RECOMMENDATION OF WORKING GROUP TO ECOSOC ALONG LINES OF PARA 3 ABOVE. SUBSTANTIAL CONSULTATION HAS ALREADY TAKEN PLACE WITH OECD COUNTRIES PARTICIPATING IN ECOSOC WORKING GROUP
- A. FOR ALGIERS: EXPRESSIONS OF SUPPORT RECEIVED FROM GOVERNMENT HAVE NOT BEEN TRANSLATED INTO INSTRUCTIONS WORKING GROUP DEL. AN SUPPORT WOULD BE OF MAJOR ASSISTANCE.
- B. FOR KINSHASA: UN MISSION REPRESENTATIVES ON WORKING GROUP HAVE NOT BEEN PARTICULARLY HELPFUL IN SPITE OF COMMON INTERESTS SHARED BY OUR TWO GOVERNMENTS ON THIS ISSUE. WE HOPE THEY CAN TAKE A MORE CONSTRUCTIVE AND SUPPORTIVE ROLE AT JUNE MEETING.
- 6. POSTS SHOULD MAKE THE FOLLOWING POINTS:
- (A) ALL NATIONS HAVE A COMMON INTEREST IN CONTROLLING BRIBERY IN CONNECTION WITH INTERNATIONAL COMMERCIAL TRANSACTIONS. BRIBERY OF PUBLIC OFFICIALS, WHETHER INITIATED BY THE PRIVATE PARTY OR THE OFFICIAL, CORRUPTS THE POLITICAL AND ECONOMIC INSTITUTIONS OF THE STATE, DISTORTS INTERNATIONAL TRADE AND INVESTMENT, IMPEDES THE DEVELOPMENT PROCESS, RAISES THE COSTS OF GOODS AND SERVICES, AND BURDENS THE BALANCE OF PAYMENTS OF CONFIDENTIAL

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MANY COUNTRIES LEAST ABLE TO AFFORD IT AND CAN CAUSE PROBLEMS IN RELATIONS BETWEEN STATES.

(B) THERE ARE CRIMINAL LAWS IN NEARLY EVERY COUNTRY PROHIBITING BRIBERY, BUT ENFORCEMENT IS DIFFICULT AND IT IS CLEAR THAT THESE LAWS ARE NOT AN ADEQUATE DETERRENT. FURTHER MEASURES ARE NECESSARY, INCLUDING INTERNATIONAL COOPERATION, TO CONTROL BRIBERY ACROSS NATIONAL BOUNDARIES. HOME COUNTRIES MUST COOPERATE WITH HOST COUNTRIES AS CALLED FOR IN UNGA RESOLUTION 1514. THE U.S. HAS ALREADY TAKEN SIGNIFICANT MEASURES TO CONTROL THE ACTIVITIES OF ITS COMPANIES ABROAD AND IS PREPARED TO DO MORE. BUT THIS IS AN INTERNATIONAL PROBLEM REQUIRING INTERNATIONAL ACTION. AN INTERNATIONAL AGREEMENT IS ESSENTIAL TO INSURE COOPERATION OF ALL STATES CONCERNED, TO DEFINE RESPECTIVE RESPONSIBILITIES OF HOME AND HOST COUNTRIES, AND TO GIVE ALL COUNTRIES CONFIDENCE THAT THEY CAN TAKE FIRM ACTION WHICH WILL BE MATCHED BY AND AGREEABLE TO OTHER COUNTRIES CONCERNED.

- (C) PRESIDENT CARTER ATTACHES GREAT IMPORTANCE TO THIS ISSUE. HE HAS GIVEN HIS SUPPORT TO NEW U.S. LEGISLATION PROHIBITING THE BRIBERY OF FOREIGN OFFICIALS BY U.S. ENTERPRISES AND TO EARLY ADOPTION OF AN EFFECTIVE INTERNATIONAL AGREEMENT ON ILLICIT PAYMENTS.
- (D) ECOSOC WORKING GROUP, WITH ASSISTANCE OF UN CENTER FOR TRANSNATIONAL CORPORATIONS, HAS DONE EXTREMELY USEFUL WORK IN ANALYZING ISSUES IN DEPTH. IT IS PREPARING A REPORT WHICH WILL INCLUDE POSSIBLE TEXTS FOR AN INTERNATIONAL AGREEMENT ON ILLICIT PAYMENTS WITHOUT PREJUDUDICE TO THE POSITION OF ANY GOVERNMENT. WE BELIEVE THE TIME HAS NOW COME FOR ECOSOC TO TAKE THE DECISIONS NECESSARY TO INSURE THAT THE INTERNATIONAL COMMUNITY WILL DEAL EFFECTIVELY WITH ILLICIT PAYMENTS. IN OUR CONFIDENTIAL

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VIEW THIS REOUIRES A FIRM DECISION TO NEGOTIATE AN INTERNATIONAL AGREEMENT AND TO ESTABLISH THE MACHINERY TO DO SO. WE, THEREFORE, PROPOSE A DIPLOMATIC CONFERENCE FOR 1978. RECOGNIZING THAT FUR-THER PREPARATORY WORK WILL BE NECESSARY TO REFINE THE VARIOUS SUBSTANTIVE PROPOSALS UNDER CONSIDERATION, WE ALSO PROPOSE THAT WORKING GROUP BE EXTENDED TO DO THE NECESSARY PREPARATORY WORK IN THE FALL OF 1977 AND THE SPRING OF 1978. HOWEVER, THE WORKING GROUP SHOULD BE GIVEN A CLEAR MANDATE TO DRAFT AN INTERNATIONAL AGREEMENT AND ITS MEMBERSHIP SHOULD BE EXPANDED SO THAT ALL ECOSOC MEMBERS WHO WISH TO DO SO MAY PARTICIPATE. AN INTERNATIONAL AGREEMENT TO BE EFFECTIVE MUST HAVE BROAD SUPPORT IN THE IN-TERNATIONAL COMMUNITY. (FYI. THE PRESENT WORKING GROUP OF 18 HAS BEEN PROVED TO BE TOO SMALL. IT COULD NOT ACCOMMODATE THE MANY INDUSTRIAL COUNTRIS WISHING TO PARTICIPATE CONSISTENT WITH THE GEOGRAPHIC DISTRIBUTIONS INSISTED UPON BY THE DEVELOPING COUNTRIES. THEREFORE, WE NEED A SUBSTANTIALLY EXPANDED GROUP OR AN OPEN-ENDED GROUP. END FYI.)

7. IF HOST GOVERNMENT RAISES CONCERN ABOUT AGREEMENT ON ILLICIT PAYMENTS SEPARATE FROM CODE OF CONDUCT ON TNCS YOU SHOULD POINT OUT USG SUPPORTS BOTH EXERCISES, SEES NO CONFLICT BETWEEN THEM, BUT BELIEVES EACH SHOULD PROCEED AT ITS OWN PACE. FACT IS THAT ILLICIT PAYMENTS PROBLEM IS NOT EXCLUSIVELY A TNC OUESTION. IN MANY CASES PAYMENTS HAVE BEEN MADE BY COMPANIES EXPORTING GOODS WHICH ARE NOT TNCS. IN OUR VIEW ECOSOC ACCEPTED THIS CONCLUSION IN PRINCIPLE WHEN IT ESTABLISHED A WORKING GROUP LAST SUMMER WITH MANDATE, INTER ALIA, TO ELABORATE SCOPE AND CONTENT OF AN AGREEMENT ON ILLICIT PAYMENTS. RESOLUTION 2041 EXPRESSLY PROVIDES THAT WORK ON ILLICIT PAYMENTS SHOULD NOT INTERFERE WITH HIGH PRIORITY GIVEN TO FORMULATION OF A CODE OF CONDUCT BY COMMISSION ON TNCS. FOR THIS REASON TNC COMMISSION, TO WHICH U.S. FIRST BROUGHT THE ISSUE, REFERRED THE MATTER TO ECOSOC FOR ACTION. MOREOVER, WE DO NOT BELIEVE IT WOULD BE FEASIBLE TO DEAL EFFECTIVELY WITH CRIMINAL MATTERS WITHIN THE CONTEXT OF A GENERAL CODE OF CONDUCT. IT WILL BE NECESSARY TO

HAVE SPECIFIC NATIONAL LEGISLATION IMPLEMENTING AN INTERNATIONAL CONFIDENTIAL

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AGREEMENT COVERNING SUCH TOPICS AS JUDICIAL ASSISTANCE, EXTRADITION, HOME COUNTRY CRIMINAL LAW AND REPORTING AND/OR DISCLOSURE OF CERTAIN AGENTS' FEES. WE HOPE THAT ALL COUNTRIES WHO ARE SERIOUS ABOUT

DOING SOMETHING ABOUT BRIBERY WILL SUPPORT THE U.S. INITIATIVE.

- 8. IF QUESTION IS RAISED OF PAYMENT OF TAXES AND ROYALTIES TO MINORITY REGIMES OF SOUTHERN AFRICA, POSTS SHOULD RESPOND THAT USG IS SYMPATHETIC TO THOSE AFRICAN CONCERNS, AND RECOGNIZES DEPTH OF AFRICAN FEELING ON THESE QUESTIONS. HOWEVER, WE WOULD STRONGLY PREFER TO PURSUE THESE EXTREMELY IMPORTANT PROBLEMS IN MAJOR BODIES OF UN AND BILATERALLY. AS AFRICAN COUNTRIES KNOW, U.S. IS NOW PREFOUNDLY COMMITTED TO ACTIVIST POLICY IN SOUTHERN AFRICA.
- 9. PLEASE MAKE FOLLOWING CHANGE IN PROPOSED ECOSOC RESOLUTION: IN THIRD PARAGRAPH OF PREAMBLE, DELETE WORDS WHICH READ "AND A RECOMMENATION THAT SUCH AN AGREEMENT BE CONCLUDED IN 1978." VANCE

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